

SkillsPEI Job Fair Charlottetown

by Stacy Dunn

A wide variety of employers from across PEI connected with job seekers in Charlottetown and discussed their hiring needs. Sectors such as manufacturing, retail, tourism, IT, construction, education, finance, agriculture, childcare, aesthetics, trades, and trucking were represented.

The SkillsPEI Job Fair was hosted by the PEI Department of Workforce and Advanced Learning. For a list of current job openings, visit www.workpei.ca

Some employers describe their hiring needs

Leon's, Charlottetown

Jobs: Sales Consultant, Front Desk, Warehouse Driver

The Charlottetown store, originally owned by the Catherine and Bill Callbeck family of Central Bedeque, opened in 1988. It's now owned and operated by D.P. Murphy Inc., which bought the business back in 2012.

"We have 25 employees, including Sales Consultants, Drivers, Front Desk and Warehouse staff," says **Glen Mahar**. Three or four staff have been with Leon's for 30 years.

"I look for staff who are friendly and willing to work hard and do the job. Experience is an asset, although we do train people fully before they go onto the floor and front desk."

To apply, call **902-892-4111** or toll-free **1-877-285-3667**. Visit www.leons.ca/furniture-store/charlottetown. Follow them on Facebook and Twitter.



Glen Mahar, Director of Sales and Marketing.

HGS, Charlottetown

Jobs: 20 Customer Service Representatives

This inbound call centre works with telecommunications companies across Canada.

"We are looking for people with customer service and technical support skills," says **Geoff MacLean**. "We offer 13 days of in-classroom training and three weeks of on-the-job training. We also provide consistent, continuous training if employees need extra assistance."

Every quarter, HGS holds an Employee Appreciation Week. "We offer employees incentives such as discounts for gyms, food establishments, and other businesses in the area, because we support shopping local."

Apply at www.joinhgs.com or visit 82 Hillstrom Avenue in the West Royalty Industrial Park, Charlottetown.



Geoff MacLean, Recruiter.

LiUNA! - Labourers International Union of North America

Labourers International Union of North America (LiUNA Local 900) represents PEI and New Brunswick construction workers. There are about 120 members on the Island, and the union is looking to sign up about 40 more.

"Our union works with construction companies to get a fair pay rate for our members. We work with employers in various sectors of the construction industry including commercial, industrial and residential construction," says **Stanford Carr**.

He says PEI will experience a construction boom over the next three years. "LiUNA is in recruitment mode. We provide all required safety and skills training for all new members. Safety is important to us.

"Members get medical and dental benefits and participate in an excellent pension plan. We welcome apprentices."

For more information on LiUNA! visit www.joinliuna.ca



Stanford Carr, Regional Organizer and Member of the LiUNA affiliate CECOF and France Godbout, Representative.

Emerald Isle Property Management Inc.

Jobs: 2 - 3 Cleaners and Landscaper

This full-service management company looks after 200 properties on PEI year-round. They provide long-term property management, short-term/summer rental property management such as grass-cutting, landscaping, and snow removal, and residential and commercial janitorial services.

"Our busiest time is April until the snow flies," says **Paul MacKinnon**. "From May to September, we have 25 to 30 employees. Seven to eight people work with us year-round.

"If we find the right person, we will move them to a position as Head Cleaner. It comes with company perks such as a car and a phone. We are always looking for part-time staff because we have 40 to 50 summer homes to rent out and manage."

They are also looking to expand its landscaping division, and is looking for an experienced landscaper. The majority of their properties -- apartments and townhouses -- are in the Charlottetown area. Their summer properties are on the north shore from Malpeque to Savage Harbour.

For more information, call **1-866-963-3838**. Follow **Emerald Isle Property Management Inc.** on Facebook. Visit its sister company PEI Vacation Properties at www.peivacationproperties.com.



Paul MacKinnon and Stacey Wyand, Owner/Operators.

Invesco Enterprise Services, Charlottetown

Jobs: Advanced Business Analyst, Infrastructure Run; Advanced Support Analyst, Applications Run

Invesco is a leading independent global financial management firm. The Charlottetown office opened in 2007 with 24 employees. It has grown rapidly, and now has about 330 staff working in financial services and information technology.

The firm mainly recruits for Technology and entry-level financial services roles such as Client Service Representative.

"A good way to get your foot in the door at Invesco is to start in a role such as Client Administration or Client Relations and get a sense of the organization and the industry," says **Joseph Ferrari**. "We pride ourselves on fostering a learning environment for all employees to encourage development."

Invesco offers benefits such as:

- A highly-competitive compensation package with employer-paid health and dental coverage, employer-matched pensions, and annual bonus and salary increase eligibility.
- Employer-paid downtown parking.
- Paid time-off to volunteer in the local community.
- Tuition reimbursement for industry-related courses and certifications.

To apply for jobs at **Invesco**, visit www.invesco.com/corporate/careers/careers Visit www.invesco.ca/PEI



From left, Joseph Ferrari, Senior Talent Acquisition Partner and Jordan Rose, Advanced Software Analyst.

GoodLife Fitness, Charlottetown

Jobs: Full-time Sales, part-time Customer Service, full-time Personal Trainers

The company has over 350 fitness clubs and gym locations across the country. It opened in Charlottetown in 2017 and employs about 40 staff.

"GoodLife Fitness is always seeking out new talent," says **Jillian Sproul**. "We have childcare services because we want moms and dads with small children to come in and get their workout done.

"We want to hire people with a passion for fitness and a positive attitude. We do a lot of in-house training. GoodLife offers support to help Personal Trainers get the certification they need."

For sales positions, some sales and customer service experience is required. Front Desk staff need customer service and computer skills.

Apply online at jobs@goodlifefitness.com. Resumes go through a Recruitment Officer and interviews are done at the Charlottetown location.

"I am an Islander, and I have lived here my whole life," Jillian says. "I was educated here and proud to be running the gym in Charlottetown. We employ a lot of local people."

Visit <https://jobs.goodlifefitness.com> or follow them on Facebook. Call **902-569-5616**.



Jillian Sproul, General Manager.

by Heidi Riley

Green Diamond Equipment, 6WUDWIRUG6XPPHUVLGHQDQGORR

Jobs: Sales, Parts Consultants,
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Green Diamond Equipment sells John Deere farming, landscaping, and golf course equipment, as well as recreational sports vehicles such as snowmobiles and sea-dos. There are 35 employees at the Stratford store, DQGDERXWLDQRWDOYODQGEGE

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Josh Stanley. “We need to start them young and help them grow with the company. We have a comprehensive in-house training program and an in-house trainer.

“We look for people with previous mechanical, hydraulics, or electrical knowledge. We have had good success with kids who grew up on a farm. We have also brought in people from the automotive industry, because those skills are transferrable.”

To apply, drop off a resumé at a location or check Facebook for job listings. For more information, visit www.green-diamond.ca



Josh Stanley, Service Manager, Stratford location, and Krista Prescott, Training Coordinator.

Island Construction Ltd., Charlottetown

Jobs: Labourers, Truck Drivers,
Heavy Equipment Operators

“We are a paving contractor that does everything from parking lot patches to major highway construction,” says **Steven Matheson**. “We pave about 500 to 600 driveways a year.”

In the winter, the company is busy with provincial snow plowing contracts.

There are about 100 employees during the busy season, and by mid-winter there are about 25.

“We look for people with multiple talents and a good work ethic.”

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competing with Alberta wages.”

“We prefer to see a resumé with references listed,” says **Laura Matheson**. “We may receive 150 resúmes per month, and references help us to decide who to call.”

To apply, drop off a resumé to 355 Sherwood Road, Charlottetown, email RIFHLMODQGFQRQVWUXFWLRQSHED or fax 902-892-1059. For more information, visit www.facebook.com/islandconstructionltd/



Laura Matheson, Human Resources, and Steven Matheson, Project Manager, are the grandchildren of the founder of the company.

Kent Building Supplies: &KDUORWWHWRQORRPHOGORQWDXH□ Summerside, and Kensington.

Jobs: Overnight Crew, Truck Drivers,
Drivers’ Assistants, Garden Centre and
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locations.

“I moved to PEI from Newfoundland, and have worked for Kent on PEI for six years,” says **Derek Curtis**. “Working with Kent is a great opportunity. There is room to grow and develop, especially if you are open to relocating. You also have the ability to grow within the Irving organization.

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stocking the store, unloading the trailers, building displays, and other duties. They
RUN6XQGDWR7KXUVGDSVWRDQDQGWKHMKLIWVGRQRWEKDJH□

7RDSOOLQDQDSSOLEFDWLRQDQWVWRUHOFRFDWLRQRUYLML□ www.kent.ca

Marie McInnis, Safety & Training Coordinator, and Derek Curtis, Store Manager.

Cogsdale, Charlottetown

Jobs: Senior Software Developers and
Project Managers. Possible need for
Developers and Support Analysts.

Cogsdale provides integrated information solutions to public sector clients. Cogsdale’s focus is on customer information systems as HOODVQDQFLDOEDQDJPHQWDDQGRUND
asset management for local governments and utilities.

“There are just over 100 employees; 40 work on PEI, and 60 work remotely throughout North America,” says **Deryl Gallant**. The staff have backgrounds in IT, accounting, business, and sales.



Deryl Gallant, Team Lead, Software Development.

For more information, visit www.harriscomputer.com. Click **Careers** and search **Cogsdale**.

Home Instead Senior Care, Charlottetown

Jobs: &DUHJDHUVDDQGRQH2IEHGPEQLVWUDWRU

Home Instead provides services to assist clients with personal care, mobility & exercise, medication reminders, light housekeeping and meal preparation, Alzheimer’s disease and dementia care, transportation, respite support, and palliative and hospice care.

Currently, Home Instead employs approximately SHRSOHRUNLQJSDUWVLPDQGGIXOOWLPHKR
“Because our clients have a wide range of needs, we hire Caregivers with a variety of skills, experience, and availability,” says **Debbie Savage**. “We look for individuals who have have the right personality: ERPSDVMLRQDWHEDULQJHLEOHDDQGGHSHQG

To apply, email Debbie.savage@homeinstead.com or drop off a resumé at 106 Kensington Road, Charlottetown or call 902-367-3868. Visit www.homeinstead.com



Debbie Savage, Recruitment and Retention Coordinator.

3 Points Aviation, Charlottetown

Jobs: CNC Machinists with three years of
experience and Repair & Overhaul Technicians with
three years of experience.

3 Points Aviation is an industry leader in aircraft component sales, manufacturing, and repair and overhaul.

“CNC Machinists need the two-year CNC Machinist program,” says LDQQHULIQ. “Students take their UVVHDDUDWRQODQG&ROOHJHDQGWKHQJRW
Brunswick Community College in Moncton for the second year.”

Contact LDQQHULIQ at 902-628-8846 ext. 8841. Visit www.3pointsaviation.com



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